

April 2008

Reference: Price Increase

We have recently been notified of the following price changes from some of our manufacturers;

<u>Vendor:</u>	<u>Products:</u>	<u>Percent:</u>	<u>Effective Date:</u>
▪ Allied Tube	Sprinkler Pipe	8%	3/31/08
▪ BullMoose Tube	Sprinkler Pipe	8 %	3/31/08
▪ Wheatland Tube	Sprinkler Pipe	8 %	3/31/08
▪ Youngstown Tube	Sprinkler Pipe	8 %	3/31/08
▪ Anvil	Steel pipe nipples – welded	7%	4/14/08
	Steel pipe couplings	7%	
	All thread rod	15%	
	International brass ball valve	10-15%	
▪ Louisville Ladder	Ladder Products	TBD	5/1/08
▪ Potter Electric	Switches	5 to 6 %	5/15/08

Many factors have contributed to the rapid increase in steel products including but not limited to increased transportation costs, increased raw material costs, and increased energy costs. In addition, world steel prices are at a near record high.

Looking forward, there is a high likelihood that there will be additional increases in steel pipe & other products throughout 2008. **Further our opinion at this time is that the likelihood of additional increases will probably continue for the next few months. All steel pipe producers have also instituted a price based on date of shipment and many of them have their production schedules booked 6-8 weeks out.** We will keep our customers posted with all of the latest developments, as they become available. If you require additional information, feel free to contact your FFF sales representative. As always, thank you for your business and support.

Sincerely,



J Johnson
National Sales Manager