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Reference: Price Increase

We have recently been notified of the following price changes from some of our manufacturers;

<u>Vendor:</u>	<u>Products:</u>	<u>Percent:</u>	<u>Effective Date:</u>
▪ Anvil International	Pipe Nipples	7-15%	2/4/08
	Pipe Hangers & Supports	5 %	2/4/08
	All Thread Rod	8 %	2/4/08
	Mueller U/L FM Valves	5 %	2/4/08
	Mueller Hydrants & Posts	5 %	2/4/08
▪ Allied Tube	Sprinkler Pipe	10-12%	2/1/08
▪ BullMoose Tube	Sprinkler Pipe	10 %	1/21/08
▪ Wheatland Tube	Sprinkler Pipe	10 %	1/22/08
▪ Kennedy Valve	Valve Products	2.5 %	1/25/08
▪ Elkhart Brass	Brass Standpipe Equip.	7 %	1/7/08
▪ United Brass	Brass Valves	8 %	1/1/08
▪ Afcon Engineering	Pipe Hangers	5-8%	2/11/08
▪ Gast Mfg.	Air Compressors	8%	1/17/08

Many factors have contributed to the rapid increase in steel products including but not limited to increased transportation costs, increased raw material costs, and increased energy costs. In addition, world steel prices are at a near record high.

Looking forward, there is a high likelihood that there will be additional increases in steel pipe & other products within the first quarter of 2008. **In all probability, we will see additional increases beginning in March, if not sooner. All steel pipe producers have also instituted a price based on date of shipment and many of them have their production schedules booked 6-8 weeks out.** We will keep our customers posted with all of the latest developments, as they become available. If you require additional information, feel free to contact your FFF sales representative. As always, thank you for your business and support.

Sincerely,

J Johnson
National Sales Manager